Minutes
ARPAS Annual Business Meeting
Indianapolis Convention Center – Room 110
July 21, 1999

1. President David Ames called the meeting to order at 4:00 p.m. A brief agenda was distributed to those in attendance. President Ames introduced the officers of ARPAS, Executive Vice President (EVP) Bill Baumgardt, and Chuck Sapp, Executive Director of FASS.

2. Treasurer’s Report – Treasurer Burt Weichenthal presented a brief report on the financial status of ARPAS. Current assets total $31,932.45; however, this amount does not account of $16,958.30 of liabilities that ARPAS has to FASS and ADSA. He indicated that the financial situation of ARPAS is grave, and that immediate action will be taken by the Governing Council to cut expenses and increase revenues to provide a balanced budget. If such actions are not taken, the current funds are sufficient to allow ARPAS to remain in business until the end of 1999.

3. FASS Report – Chuck Sapp reported that things are moving along well in the FASS office. Most of the affiliated societies in FASS are faring well under the new structure. He introduced Vicki Smith, who is the ARPAS liaison in the FASS office.

4. Executive Vice President’s Report – Bill Baumgardt joined ARPAS as the EVP in October, 1998. Bill reported that during his first 9 months on the job, he had been listening to customers, attending various meetings and conferences at which he shared information on ARPAS, and attempting to aggressively market ARPAS to various constituents (consultants, industry organizations, producers, and university/extension personnel). Bill further reported that linkages to other organizations in FASS are strong, with extensive cooperation evident at the meetings of other FASS organizations. His activities have been very well received, and he noted that six companies had suggested to him that they plan to work toward all their employees becoming certified by ARPAS. Potential new markets, such as waste management, also are being investigated for ARPAS certification. Bill reported that 57 people whose membership in ARPAS had lapsed have renewed their membership this year, and that 36 new members have been certified this year. In addition, a large number of examinations have been administered at various society meetings.

5. Secretary’s Report – Secretary Michael Galyean reported that the minutes of the Mid-Year Governing Council meeting, which had been approved earlier in the day by the Governing Council, are posted on the ARPAS web. He also reported that there are currently 983 members, which includes 57 lapsed members who renewed this year and 36 new members.

MOTION – Lee Shell moved to accept the reports of the Treasurer and the Secretary.

Motion seconded by Tom Eck.

Motion passed unanimously.

6. Membership Committee Report – Lee Shell referred those in attendance to the previous membership figures given by EVP Baumgardt and Secretary Galyean. He reported that membership cards had been completed and mailed to the membership.
7. **Governing Council Report** – President Ames reported that the Mid-Year Governing Council meeting was held in February, 1999 in conjunction with the NCBA Convention in Charlotte, NC. He briefly reviewed the financial status of ARPAS, noting that the Governing Council made the decision to hire an EVP knowing that funds would likely be diminished at some point in time. He further indicated that the Governing Council was taking action to increase revenues and decrease expenses, including elimination of a Mid-Year Governing Council meeting, decreasing FASS management costs, decreasing journal production costs, increasing membership dues, and increasing journal page changes. Moreover, a study group has been appointed to evaluate the possibility of a formal alliance with FASS. Finally, President Ames noted that activities of the various colleges are high, and membership in the colleges is increasing.

One question from the audience following President Ames’ presentation related to whether there were any financial reserves remaining. President Ames indicated that after liabilities are considered, approximately $15,000 would remain.

President Ames introduced Dr. Lowell Wilson, who has taken over the position of Editor of the *Professional Animal Scientist* from the previous Editor, Dr. William Flatt.

8. **Election Report** – President Ames reported that Dr. Keith Lusby of the University of Arkansas had been elected to the office of President-Elect and that Gary Tibbetts of Zinpro Corp. had been elected Secretary. President Ames welcomed both Dr. Lusby and Gary Tibbetts to the Governing Council. He further noted that Dr. Jim Aldrich of Carl Akey, Co. in Ohio would serve as the appointed Treasurer for ARPAS.

9. **Recognition of Retiring Editorial Board Members** – Editor Wilson read the names of retiring Editorial Board members and indicated that a certificate of appreciation would be mailed to them. He also noted that volunteers for the Editorial Board were needed, and that interested parties should contact him.

10. **Recognition of Retiring Officers** – President Ames presented plaques to the following retiring officers: Secretary – Michael Galyean; Treasurer – Burt Weichenthal; and Past-President – Lee Shell.

11. **Comments by President Ames** – David Ames reviewed his year as President of ARPAS, indicating that he was proud of the many positive changes that had occurred during this time. In particular, he noted the hiring of an EVP and the merging of ARPAS into FASS. Ames then introduced Gary Lane as the new President of ARPAS. President Lane presented Past-President Ames with a plaque for his service as President.

12. **Comments by President Lane and Comments from the Membership** – President Lane asked those in attendance for any comments or questions they might have. Ray Hinders indicated that ARPAS members in California continue to be concerned about certification of practicing nutritionists at the state level, and suggested the certification of waste management specialists might become an issue.

President Lane encouraged the members present to be active in recruiting new members to ARPAS. Dean Hodge suggested that ARPAS needs to have one or two members in each state who will actively serve in the role of recruiting new members. He also suggested that innovative ways of raising money to support ARPAS should be considered, including such activities as
silent auctions. President Lane agreed that supporting ARPAS on membership dues only is a problem that needs to be addressed.

The 1999 ARPAS Annual Business Meeting was adjourned at 4:50 p.m.

Submitted by:

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Michael Galyean, Secretary